

2024 SUPPLIERS GUIDE



2024 SUPPLIERS GUIDE

This guide has been designed for Hospitality NT Members, supporting businesses and partners.

It lists all Corporate Partners and Associate Members of Hospitality NT being the companies and people who have shown strong support throughout the years and provide a range of products and services to businesses in our industry on a daily basis.

We appreciate all their efforts and contributions to making our local hospitality industry stronger and encourage you to consider using businesses in this guide when purchasing products and services for your venues.

On behalf of Hospitality NT, thank you to all our partners and supporting businesses and thank you to our members for your ongoing support and consideration of businesses listed in this guide.



Alex Bruce
Chief Executive Officer



CONTENTS

Accountants & Financial Services	02
Airconditioning and Refrigeration	02
ATM & EFTPOS Suppliers	03
Beverage Suppliers	03
Communications & Media	07
Employment, Training & Education	07
Entertainment & Music	08
Exhibitions, Conferences, Events, Theming & Venue	08
Food Suppliers	08
Furnishings & Equipment	09
Gaming & Racing	09
Government, Regulatory & Industry Bodies	10
Hospitality Consultants	11
Hospitality Equipment & Supplies	12
Hotel Sales	13
Insurance	13
Legal	13
Point of Sale Systems	13
Printing	14
Security	14
Superannuation	14



Hospitality **NT**

Accountants & Financial Services

LEASEBANK (AUSTRALIA) PTY LTD



Peter Adams
Chief Executive Officer

P. 0412 491 591
E. finance@leasebank.com.au

Leasebank are able to arrange finance for all types of new and used plant, equipment and motor vehicles. Products include: Leasing, Rental, Commercial Hire Purchase, Chattel Mortgage & Motor Vehicle Leasing.

MERIT PARTNERS

Sandrina Disney
Director



P. 08 8982 1444
E. sandrina.disney@meritpartners.com.au
W. www.meritpartners.com.au

Merit Partners is a leading Darwin based Chartered Accounting firm who provides a full range of services, covering audit and assurance, taxation, accounting, superannuation, business and management advice. Merit Partners provide expert accounting services to local businesses in the hospitality industry and has the industry knowledge to make a difference.

PERKS

Peter Hill
Director



P. 08 8273 9300
E. phill@perks.com.au
W. www.perks.com.au

Perks are a truly integrated audit, accounting, tax, wealth management, insurance, and finance offering. Their highly qualified and professional team works hard to achieve results for their clients by combining sound advice and an innovative approach to create robust financial solutions.

Air Conditioning and Refrigeration

ARAFURA CATERING EQUIPMENT – REFRIGERATION

Roger Pearson
Managing Director



P. 08 8981 6655
E. sales@arafuracatering.com.au
W. www.arafuracatering.com.au

Arafura Catering Equipment is your local and trusted family company. With over 25 years of industry knowledge and expertise. From supply and servicing of all Major Commercial Refrigeration brands, including being the manufactures warranty agent for all major brands. We can supply and service your custom-made cool rooms and specialised refrigeration requirements. We have our local refrigeration team on call and even have a remote network to support our remote locations throughout the NT.

Air Conditioning and Refrigeration Cont.

DYNAMIC REFRIGERATION SOLUTIONS



Jed Bahur
Managing Director

P. 1300 112 187
E. service@dynamicrefrigeration.com.au
W. www.dynamicrefrigeration.com.au

Dynamic Refrigeration Solutions is a Darwin based commercial company located in Winnellie. D.R.S not only service and maintain commercial refrigeration and air-conditioning systems, they also look after all commercial catering equipment for kitchens that are gas and electric. We have experienced technicians that look after everything within the hospitality sector. Professional, affordable and quick response times are all part of the service at Dynamic Refrigeration Solutions.

SAM EYLES REFRIGERATION AND AIR CONDITIONING



Sam Eyles
Managing Director

P. 08 89844 500
E. admin@sernt.com.au
W. www.sernt.com.au

Located in Woolner we specialise in Commercial refrigeration and airconditioning as well as domestic air conditioning and we are the largest Daikin air conditioning supplier in the NT with over \$20M dollars in sales.

We manufacture coolrooms, Freezers, install, repair and service all types of refrigeration systems including Ice machines.

We install service repair and maintain all aspects of beer reticulation from new builds to problem solving and heavy cleaning systems that maintenance has lacked on.

We can provide maintenance and/or train staff to clean and maintain one of your most important assets to your venue, and that is cold clean bubbly tasty beer.

We are also the preferred contractor for CUB and Lion Nathan.

We have a spare parts division that we supply air conditioning, white goods, commercial equipment parts to most local contractors.

We have an awesome team with a 24/7 breakdown service for the days and nights that things can go wrong unexpectedly.

We are a trusted and family owned business in darwin for over 20 years.

Air Conditioning and Refrigeration Cont...

SIMS REFRIGERATION & AIR CONDITIONING

David Sims
Managing Director



P. 0418 847 624
P. 08 8370 3111
E. contracts@simsrefrig.com.au
W. www.simsrefrig.com.au

Sims Refrigeration has been involved in Commercial Refrigeration contract installation, service and maintenance since 1966.

We supply, install, service and maintain all manner of commercial refrigeration and air conditioning equipment for Supermarkets, Hotels, Bars, Clubs, Restaurants, Cafes and Sporting Clubs, just to name a few.

The company has five fully equipped service vehicles operating a 24 hours a day, 7 days a week Service Division covering Darwin and the Northern Territory.

ATM & EFTPOS Suppliers

BANKTECH

Justin Eyre
Manager - Venue Solutions Northern Territory



P. 0409 977 628
E. jeyre@banktech.com.au
W. www.banktech.com.au

Banktech manages more than 2,500+ ATMs throughout Australia. Banktech is the only ATM provider with "end-to-end" ownership of the key elements in an ATM network and is able to deliver the most reliable and seamless ATM solution in the market today.

Banktech also supplies cash handling equipment such as CRTs and Cash Recycling machines, automated deposit safes, cash automation solutions, cash deposit safes and AutoPay cashier assist terminals.

ATM & EFTPOS Suppliers Cont...

CASHZONE AUSTRALASIA

Chris Seage
State Sales Manager
NCR QLD, NT and SA



P. 0466 148 752
E. Christopher.seage@ncratleos.com

CASHZONE CARDLESS CASH ATM!

Are you looking for a way to increase revenue and provide a better experience for your customers? Look no further! Our mobile-enabled ATM solution allows customers to withdraw cash using their mobile phones, providing a convenient and quick experience.

Not only will this improve customer satisfaction, but it will also increase foot traffic in your establishment as customers will have easy access to cash. With more customers, you can increase sales and revenue. (Subject to issuers availability)

So why wait? Upgrade to our mobile-enabled ATM solution today and start seeing the benefits of increased revenue and improved customer satisfaction. Get in touch with us to learn more about how our solution can help you grow your business.

Beverage Suppliers

ACCOLADE WINES

Jemma Horlin-Smith
Field Sales Manager (NT)

P. 0416 183 857
E. jemma.horlin-smith@accoladewines.com
W. www.accolade-wines.com



Accolade Wines

Accolade Wines is the number one wine company by volume in Australia and the UK, with a portfolio of brands ranging from the historic Hardys through to the 175 year-old Houghton label.

Other products include Banrock Station, Bay of Fires, Croser, Grant Burge, Goundrey, House of Arras, Knappstein, Mudhouse, Omni, Petaluma, St Hallett, Ta_Ku, Tatachilla and Yarraburn.

ALICE SPRINGS BREWING CO

Kyle Pearson
Instigator
M. 0419 868 431
E. kyle@alicespringsbrewingco.com.au
W. www.alicespringsbrewingco.com.au



Alice Springs Brewing Co is the Northern Territory's largest brewery.

Established in 2018, Alice Springs Brewing Co has a large range of mainstream and craft beers such as Centralian Ale, Specificale and Almost Summer. After hearing some people liked to drink things that aren't beer, they also added the Oh! range with the ever popular Oh! Ginger.

Proud to be from Alice Springs & the Northern Territory, Alice Springs Brewing Co would love to work with you and your business!

Beverage Suppliers Cont...

AUSTRALIAN LIQUOR MARKETERS (ALM)



Sean McIlroy
Business Development Manager NT

P. 8922 5300
M. 0461 259 648
E. sean.mcilroy@almliquor.com.au
W. www.almliquor.com.au

Australian Liquor Marketers (ALM) is Australia's leading broad range liquor wholesaler, carrying more than 8,000 products to meet the wine, spirits and beer requirements of more than 13,000 licensed premises.

CAMPARI

Paul Noblet
Area Manager – NT



P. 0409 980 120
E. paul.noblet@campari.com
W. www.camparigroup.com

Campari Group is today the sixth-largest player worldwide in the premium spirits industry. In Australia we have spirit brands available for every category which include Skyy Vodka, Wild Turkey Bourbon, Espolon Tequila and Aperol for your Spritzs!!! We have a dedicated team who can help with brand support and training to suit your venues. You can discover more about our brands and portfolio by visiting www.camparigroup.com/en/pages/brands or getting in contact with your local Area Manager.

CARLTON & UNITED BREWERIES



Lincoln Jenkin
Sales Manager – Northern Territory

M. 0418 569 701
E. lincoln.jenkin@asahibeverages.com
W. www.cub.com.au

Carlton & United Breweries brews Australia's most iconic and loved beers, including Victoria Bitter, Carlton Draught, Great Northern, Pure Blonde, Carlton Dry, Melbourne Bitter, Crown Lager and Cascade Premium Light. Our stable of brands includes global premium brands such as Asahi, Peroni and Corona, as well as our craft brands 4 Pines, Pirate Life, Balter, Mountain Goat and Green Beacon.

We trace our origins to the mid-nineteenth century when we first brewed Victoria Bitter and even earlier to the Cascade Brewery, which was established in 1824 and commenced brewing in Tasmania in 1832.

Carlton & United Breweries is a proud part of the Asahi Beverages family.

Beverage Suppliers Cont...

COCA-COLA EUROPACIFIC PARTNERS AUSTRALIA



Mark Marle
State Business Manager – Licensed - NT

M. 0418 803 503
E. mark.marle@ccep.com
W. www.cocacolaep.com

We are Coca-Cola Europacific Partners Australia, the power behind our region's favourite brands. We work together across a diverse group of businesses and, thanks to our world-class manufacturing and sales capabilities, together with our unrivalled relationships, reach and execution, we delight millions of consumers everywhere and every day with our leading range of alcoholic and non-alcoholic beverages.

COOPERS BREWERY

Ben Roehrich
NT Sales Manager



P. 0429 629 666
E. ben.roehrich@coopers.com.au
W. www.coopers.com.au

Coopers Brewery is Australia's largest family-owned brewery. Established in 1862 by Thomas Cooper, the company is now in the hands of the fifth and sixth-generation descendants.

Coopers now accounts for approximately 5% of the national beer market and is renowned for its unique premium quality ales, stout and lagers.

Coopers' portfolio of international partners includes Carlsberg, Kronenbourg, Sapporo, Molson Coors and Thatchers Cider.

Coopers is also the world's largest producer and exporter of DIY brewing concentrates, and the Australia's leading supplier of malt extract to the food industry.

CUB PREMIUM BEVERAGES



Brett Weinert
Key Account Executive

P. 0427 750 080
E. brett.weinert@cub.com.au
W. www.cub.com.au

CUB Premium Beverages offers our customers the ability to extend their total packaged portfolio beyond beer.

Our brands are the heart of our business and inspire us to deliver high-quality products to our customers and consumers every day. We're proud to produce some of the world's most iconic brands and boast a diverse portfolio of products including cider, ginger beer, light and dark RTDs, spirits, and post-mix.

CUB Premium Beverages is a proud part of the Asahi Beverages family.

Beverage Suppliers Cont...

DARWIN DISTILLING CO.

Rebecca Bullen
Director



E. bec@darwindistillingco.com.au
W. www.darwindistillingco.com.au

Darwin Distilling Co is a Northern Territory distillery founded in January 2020 by Rebecca Bullen, a passionate entrepreneur and a botanical lover.

Bec regularly goes out foraging to harvest uniquely territorial botanicals as well as working with various communities to bring local but exotic flavour to our spirits.

DEBORTOLI WINES PTY LTD

Dean Woods
State Manager Queensland
& Northern Territory



P. 0438 089 775
E. dean_woods@debortoli.com.au
P. (07) 3287 2500
W. www.debortoli.com.au

Fourth Generation of Winemaking - Australian since 1928.

DIAGEO AUSTRALIA

Peter Mills
Regional Sales Manager SA/NT



P. 0427 200 724
E. peter.mills@diageo.com
W. www.diageo.com

Diageo is the world's leading premium drinks business with an outstanding collection of spirits. These brands include Bundaberg Rum, Captain Morgan, Johnnie Walker, Baileys, Smirnoff, Tanqueray Gin and Ketel One Vodka to name a few.

GOOD DRINKS

Ollie Howe
Sales Representative



P. 0474 528 802
E. ollie.howe@gooddrinks.com.au
W. www.gooddrinks.com.au

Good Drinks Australia is one of the country's largest independent brewers. Home to several beer and drink brands, the Good Drinks family includes Gage Roads Brew Co, Matso's Broome Brewery, Atomic Beer Project, Alby, Millers, Coors & Magners Hello Sunshine and San Miguel. The Good Drinks team are passionate about brewing, with a strong focus on quality. The team have a strong track record in creating and producing national brands and products that sit across a range of beer and alcoholic drink markets.

Beverage Suppliers Cont...

INDEPENDENT BRANDS AUSTRALIA (IBA)



Sean McIlroy
IBA Business Development Manager NT

P. 8922 5300
M. 0461 259 648
E. sean.mcilroy@almliquor.com.au
W. www.almliquor.com.au

Independent Brands Australia (IBA) - With the consolidation of independent liquor brands which is continuing at pace, there is now over 1,900 stores operating under the Independent Brands Australia (IBA) brand umbrella. The three key IBA brands are "Cellarbrations", "the Bottle-O" and "Liquor @".

LION

Andrew Haniford
Field Sales Manager



P. 0407 186 947
E. andrew.haniford@lionco.com
W. www.lionco.com

The Lion team are lucky to manage many of the very best brands across Australia, some of which are more than 135 years old.

These are brands that evoke history. Brands that shout quality. Brands that bring to life the craft of their maker. Brands that prompt memories of great times with family and friends. They are brands that command loyalty and truly earn their premium.

Brands such as XXXX, Hahn, James Squires and Little Creatures just to name a few. We make it our mission to better both Customers and Consumers' experiences through a constant commitment to innovation, both via new products and finding innovative ways to take our existing portfolio to market.

LIQUOR LEGENDS

Petri Peltonen
Business Development Manager
Nth Qld & NT



P. 0428 137 518
E. petri.peltonen@liquorlegends.com.au
W. www.liquorlegends.com.au

Liquor Legends is one giant family and company. We are full of ambition, passion, and energy, shaped by our rich history of lively entrepreneurship. We are proudly celebrating 32 years in the independent liquor industry and remain one of the largest Retail Groups in Australia, with over 380 outlets pinned on google maps in almost every state and territory! Whilst Liquor Legends is our primary brand, Urban Cellars is our silent beast. Both banners consist of drive-thrus, bottle shops and on-premises venues. Ranked best in class by the Advantage Mirror Report, the Liquor Legends Group is proud to be 100% independently owned and operated, serving tens and thousands of customers each week.

Our mission is to give our customers the ultimate convenience, competitive price points and great service. We want to give back to our customers and that's exactly what our rewards system does. We put a true value on our points, and we reward all our Legends every day!

Beverage Suppliers Cont...

LIQUOR MARKETING GROUP



Paul Miller
Business Development Manager

P. 08 8416 7575
M. 0409 010 131
E. pmiller@lmg.com.au
W. www.lmg.com.au

Established in 1977, LMG is one of Australia's leading alcohol marketing groups, proudly representing more than 1,400 independent operators in the off-premise market.

LMG provides independent retailers with the negotiating power, consumer brand expertise, professionalism and support to compete successfully in the off-premise retail marketplace.

NORTHERN DISTILLING

David Robinson
Director



P. 0401 723 906
E. david@northerndistilling.com
W. www.northerndistilling.com

Northern Distilling is our unique micro distillery located at the Darwin Waterfront and was created out of a desire to create truly unique Territory craft spirits. David, with a long history in the beverage industry, being an internationally awarded bartender and restaurateur in Darwin was frustrated with a lack of a true Territory spirit, true Territory flavours. In early 2019, we started the process of becoming a licensed distillery with a desire to create our own spirits to showcase the Northern Territory on the local, nationally, and international stage.

ONE MILE BREWERY

Stuart Brown
Director



P. 0423 534 122
E. admin@onemilebrewery.com.au
W. www.onemilebrewery.com.au

One Mile Brewery is committed to building a reputation behind fresh, easy drinking, locally made products designed for the Darwin climate and brimming with flavour.

SAMUEL SMITH & SON

Pat Flanagan
NT Area Manager



P. 0459 839 970
E. pflanegan@samsmith.com
W. www.samsmith.com

Samuel Smith & Son is a respected, family owned fine wine merchant established in 1923 and servicing the liquor industry of Australia with a blue chip portfolio of national and international wines, spirits and premium ales. We embrace three core values of knowledge, service and friendship.

Beverage Suppliers Cont...

SPEARGRASS DISTILLERY



Dom Wundke
Operations

P. 0457 532 550
E. operations@speargrassdistillery.com
W. www.speargrassdistillery.com

At Speargrass Distillery we believe that spirits are more than just drinks. Our home is nestled in the heart of Northern Australia, and it's from here that we draw inspiration to create unique flavours and experiences. We're all about crafting spirits using only the finest ingredients that let the natural beauty of our region do the talking.

THE PURPLE MANGO BREWERY



The Purple Mango
Cafe & Brewery

Adam & Kylie Asanovski
Owners

P. 0407 739 738
E. mail@purplemangocafe.com.au
W. www.purplemangocafe.com.au

A craft brewery in the bush. Located 2.7kms from the Arnhem Highway along the historic Marrakai Track, our excellent water in this area makes our brews super crisp and clean.

THOMAS CHIN PTY LTD

Darryl Thomas
Director



P. 0418 828 538
E. djthomas@bigpond.net.au

Suppliers of premium Australian and imported wines, craft beers, cider, sprits and Vittoria Coffee. A Territory business with storage in Darwin's only temperature controlled warehouse facility.

Liquor Downunder, Spain Place, Darwin

TREASURY PREMIUM BRANDS

Neil Grant
National Trade Relationships
& Sponsorship



P. 0412 107 764
E. neil.grant@tweglobal.com
W. www.tweglobal.com

Treasury Wine Estates (TWE) is a unique global wine company with a leading international portfolio of new world wines. From the establishment of Australia's Penfolds in the mid-1840s to the 1876 founding of Beringer Vineyards, a winemaking legacy has been created. The TWE portfolio includes iconic brands such as Beringer, Chateau St. Jean, Lindeman's, Wolf Blass, Penfolds, Rosemount, Wynns Coonawarra Estate, Stags' Leap Winery, Matua Valley, Etude, Castello di Gabbiano, Seppelt, Coldstream Hills, and Devil's Lair.

Beverage Suppliers Cont...

WILLING DISTILLERY

David Willing
Owner, Founder & Head Distiller

P. 0418 810 733
E. hi@willingdistillery.com.au
W. www.willingdistillery.com.au



Willing Distillery is a national and international award winning distillery, cellar door and bar located in Winnellie. Specialising in producing high quality, traditionally distilled craft spirits. Uniquely flavoured by native Australian ingredients, beginning with Gin, Vodka and Liqueurs with Single Malt Whisky being bottled in late 2024.

Communications and Media

FOXTEL FOR BUSINESS

Michael Pellegrino

M. 0438 574 964
E. Michael.pellegrino@foxtel.com.au
W. www.foxtel.com.au

FOXTEL
Business

Foxtel for Business is dedicated to providing your venue with unparalleled sports action, music options and a great selection of general entertainment programming all year round. Give your patrons the best seat in the house, contact Foxtel today. Foxtel is not available in all buildings.

HOT 100 / MIX 104.9 /
92.3 TOP COUNTRY /
CLASSIC ROCK DIGITAL



Clayton Fitts
Sales Manager

P. 08 8941 9999
E. claytonfitts@arn.com.au
W. www.hot100fm.com.au or www.mix1049.com.au

Over 112,00 people across the Top End tune into either Mix 104.9FM or Hot100FM every single week. Northern Territory Broadcasters can offer you the largest, most stable and cost efficient audience of any local broadcast media.

Employment, Training & Education

CHARLES DARWIN UNIVERSITY

Robert Schwerdt
Deputy Chief Executive -
Professional Service Industries

P. 08 8946 7913
M. 0421 135 890
E. robert.schwerdt@cdu.edu.au
W. www.cdu.edu.au



As the Northern largest provider of Hospitality training, Charles Darwin University has the capacity to provide training both on the job, or at their purpose built training facility at the Palmerston Campus. Charles Darwin University specialises in remote delivery into all areas of the Northern Territory and courses range from Certificate II through to Diploma.

Employment, Training & Education Cont.

CHEFS2GO

Contact us today!

P. 1300 852 294
E. admin@chefs2go.com.au
W. www.chefs2go.com.au



Chefs2Go

Chefs2Go is Australia's fastest growing hospitality network. Connecting Australian based hospitality professionals with restaurants, cafes, & venues. Full-time, casual, & temp staff. Post your first job ad for Free!

DEPARTMENT OF EDUCATION

Sam Henry
Trainer Manager

M. 0474 265 280
E. sam.henry1@education.nt.gov.au



LATITUDE COLLEGE

Charlie Quinn
Director

P. (08) 6166 0698
E. charlie@latitude.edu.au
W. www.latitude.edu.au



Latitude College is an international student learning facility which sets out to achieve excellence in the discovery, preservation and application of knowledge of our students. We pride ourselves on our unwavering commitment to academic freedom and freedom of expression. Our leadership courses are only one of many instruments we have to help our students become leaders in the working environments they choose. The learning culture serves as a catalyst for innovation that aims to advice the development of the individual and their place in society.

ST JOHN AMBULANCE

Shabaz Prince
Commercial Supervisor Northern

P. 08 8922 6221
M. 0484 936 522
E. shabaz.prince@stjohnnt.asn.au



St John

St John NT has served the Northern Territory for more than 50 years and is the largest provider of first aid training and products in the Territory, teaching the latest courses and techniques and providing quality First Aid kits and supplies.

Entertainment & Music

PRIMETIME ENTERTAINMENT & EVENTS



Adrian Zac
Senior Event Manager

M. 0414 594 465
E. adrian.zac@primetimeENT.com.au
W. www.primetimeent.com.au

Live entertainment. Business events. Unique live productions.

SRO EVENTS

Danielle Jones
Senior Event Manager



M. 0451 068 708
E. Danielle@srogroup.net.au
W. www.srogroup.net.au

Standing Room Only specialise in Event Management, Music Festivals, Corporate Events, Venue Entertainment, Artist Management, Social Media Marketing services and Event Activations. With over 20 years' experience in the industry, here at SRO Events we pride ourselves in our work and making memorable experiences for others.

Exhibitions, Conferences, Events, Theming & Venue

ALL ABOUT PARTY HIRE & EVENTS

Jerusha Harper-Ceylani
Manager



P. 08 8947 4797
E. events@allaboutpartyhire.com.au
W. www.allaboutpartyhire.com.au

Allabout Party Hire & Events caters from the grandest event to the most intimate reception, they're here to assist in any job no matter how big or small. Through unique settings and attention to detail, Allabout Party Hire & Events will help you transform your event into something truly unique; something your guests and friends will be talking about in the years to come.

DARWIN FESTIVAL

James Gough
Chief Executive Officer



P. 08 8943 4200
E. james.gough@darwinfestival.org.au
W. www.darwinfestival.org.au

Exhibitions, Conferences, Events, Theming & Venue Cont.

DECKCHAIR CINEMA

James Parker
General Manager



P. 08 8941 4377
E. manager@deckchaircinema.com
W. www.deckchaircinema.com

DREAMEDIA

P. 08 8941 9111
E. info@dreamedia.com.au
W. www.dreamedia.com.au



Dreamedia Events is the largest and leading provider of event technology in Northern Australia, offering services throughout the NT. We specialise in event production, conferences, and meetings including forums, AGMs, gala dinners and awards nights, fashion events, brand engagement, product and company launches, media events, exhibitions, trade shows, and special events. We thrive on the challenge of working on both high-end corporate events and specialise in offering innovative solutions for remote locations with outstanding results for our clients. Offering integrated sound, video, and lighting systems, 3D pre-visualisation, video production, and content design, we have a world class team of committed designers and technicians standing ready to ensure your event is a success.

Food Suppliers

BIDFOOD AUSTRALIA

Clint Rothall
Branch Manager



M. 0408 267 422
E. clint.rothall@bidfood.com.au
W. www.bidfood.com.au

Bidfood Australia's sole purpose is to partner with foodservice operators, large and small, to better serve their customers. We stock everything your venue needs to thrive. Tap into a massive range of food and beverage options tailored for restaurants, pubs and cafés.

SIMON GEORGE & SONS

Steve Ehlers
General Manager



P. 08 8984 2300
E. sehlers@simongorge.com.au
W. www.simongorge.com.au

Simon George & Sons northernmost wholesale fruit and vegetable location allows foodservice and hospitality businesses across the Northern Territory to access our renowned fresh produce with a focus on impeccable quality and friendly service.

Food Suppliers Cont.

THOMASFOODS



Andrew Pearce
State Manager NT

P. 0417 855 352
E. Andrew.pearse@thomasfoods.com
W. www.thomasfoods.com.au

Established in 1988, from small beginnings, we are now one of Australia's largest family-owned food businesses supplying quality Australian meat and seafood for wholesale, foodservice and retail businesses.

From the local cafes and restaurants to the larger entertainment centres and health care providers, we are here to provide you with the finest quality products Australia has to offer.

Furnishings & Equipment

SLUMBERCORP

Neil Morter
National Business Development
& Account Manager



P. 0409 881 090
E. neil@slumbercorp.com.au
W. www.slumbercorp.com.au

Manufacturers of mattresses, ensemble bases and headboards with a factory in Darwin so all locally made! SlumberCorp is responsible for multiple world-first innovations in the bedding industry and manufactures only the highest quality products. Find your perfect bed solution with us.

Gaming & Racing

AINSWORTH GAME TECHNOLOGY



Chris O'Toole
Sales Executive

P. 0427 826 968
E. cotoole@agtslots.com
W. www.agtslots.com

In 1995, Len Ainsworth founded Ainsworth Game Technology Limited with a commitment to become the leading manufacturer and supplier of gaming solutions. Ainsworth is part of the gaming industry focusing on the design development and manufacturing of gaming machines, software and related equipment supplies. Today Ainsworth is a premier manufacturer of global gaming products committed to a culture of quality, innovation and excellence.

ARISTOCRAT TECHNOLOGIES



Fred Teasdell
Business Development
Executive QLD/NT

P. 0417 619 565
E. fred.teasdell@aristocrat.com
W. www.aristocrat.com/anz

Aristocrat Leisure Limited is a leading global provider of gaming solutions. The company is licensed by more than 200 regulators and its products and services are available in over 90 countries around the world. Aristocrat offers a diverse range of products and services including electronic gaming machines, interactive video terminal systems and casino management systems.

IGT (AUSTRALIA) PTY. LIMITED



Bill Maglaris
State Sales Manager SA/NT

P. 0411 283 265
E. Bill.Maglaris@IGT.com
W. www.igt.com.au

IGT is a global gaming leader with a very local focus in Australia. We provide the games that drive your business, the system solutions that grow your business and the services that keep them running. Leveraging compelling content, investment in innovation, player insights, leading-edge technology and locally developed & market-attuned products, IGT's solutions remain at the forefront of delivering an entertaining and Responsible Gaming experience across NT venues. To find out more contact your IGT NT Dealer, Sam McClure on 0432 751 399.

Gaming & Racing Cont...

KONAMI AUSTRALIA



David Buckley
State Manager SA/NT/WA/TAS

P. 0409 047 899
E. buckley0925@konamigaming.com
W. www.konamigaming.com

Konami have been operating in Australia since 1996, establishing a significant National footprint in both the Gaming Systems and EGM Product Markets. Known for Industry innovation, Konami continues to strengthen as a provider of such exciting and cutting edge Products.

LIGHT & WONDER



Sean Smith
State Manager QLD / NT

P. 0425 300 353
E. ssmith@lnw.com

Light and Wonder is the leading cross platform global games company, focused on creating experiences and worlds loved by players.

L&W creates immersive content that forges lasting connections with players, wherever they choose to engage.

MAX



Jess Bussey
Account Manager
Northern Territory

P. 0457 144 156
E. jessica.bussey@tabcorp.com.au
E. www.max.com.au

Australia's leading gaming services provider, MAX, offers a complete solution platform for venues, government and industry. MAX is committed to fostering and supporting a healthy and responsible gaming industry for the benefit of every venue, every community, every day.

NT KENO



Gerard Sheldon
NT Keno Client Success Representative

P. 0400 066 534
E. GSheldon@ntkeno.com.au
W. www.ntkeno.com.au

SKY RACING



Karthik Anantha
Retail Change Support Specialist

P. 02 8868 5131
E. karthik.anantha@tabcorp.com.au
W. www.skyracing.tv

Gaming & Racing Cont...

TAB



Amie Wagner
Wagering Sales Manager - NT

M. 0447 125 650
E. amie.wagner@tabcorp.com.au
W. www.tab.com

TAB is Australia's biggest multichannel wagering brand, offering a broad range of betting experiences across digital channels and in retail throughout Victoria, New South Wales, Queensland, South Australia, Tasmania, Northern Territory and the ACT.

Government, Regulatory & Industry Bodies

DARWIN WATERFRONT CORPORATION



Yasmine Welsh
Senior Events and Marketing Coordinator

P. 08 8946 9514
M. 0431 811 065
E. yasmine.welsh@nt.gov.au
W. waterfront.nt.gov.au

AUSTRALIAN CULINARY FEDERATION



E. nt@austculinary.com.au
W. www.austculinary.com.au/northern-territory

The Australian Culinary Federation is the peak industry organisation representing professional Chefs, Cooks, Young Chefs, Apprentices and Culinary Students across all matters relevant to the cooking and hospitality industries. National body with local members and leadership in the NT. We inspire camaraderie through social and professional networking, using social media, workshops, professional functions, and meetings.

DARWIN CITY COUNCIL



Simone Saunders
Chief Executive Officer

P. 08 8930 0300
F. 08 8930 0311
E. darwin@darwin.nt.gov.au

NORTHERN TERRITORY SEAFOOD COUNCIL



Donna English
Promotion and Marketing Officer

P. 08 8981 5194
E. projects@ntsc.com.au
W. www.ntsc.com.au

Northern Territory Seafood Council (NTSC) vision: The Northern Territory seafood industry is a trusted, stable and prosperous industry which is continually earning its social licence to operate.

Government, Regulatory & Industry Bodies Cont.

TOURISM CENTRAL AUSTRALIA

Danial Rochford
Chief Executive Officer

P. 08 8952 5199

P. 08 8953 0295

E. ceo@discoverca.com.au



Tourism Central Australia (TCA) is the peak regional tourism organisation representing almost 61% of the Northern Territory including the local government areas of Barkly Region, MacDonnell Region, Central Deserts Region and Alice Springs Town Council. TCA is a non-profit, membership-based industry association that assists a wide variety of stakeholders including individuals, businesses and organisations with the growth of the tourism industry in the Red Centre.

TOURISM NT

P. 08 8999 5357

A. Level 8 Charles Darwin Centre,
19 The Mall, Darwin, 0800, PO Box 1155, Darwin NT, 0801

Corporate. www.tourismnt.com

Visit. www.northernterritory.com



Tourism NT is responsible for marketing and influencing the development of the Northern Territory as a competitive visitor destination for the continuing benefit of Territorians.

TOURISM TOP END

Samantha Bennett
General Manager

P. 0408 253 071

E. gm@tourismtopend.com.au



Tourism Top End (TTE) is the Regional Tourism Organisation (RTO) serving the area known as the 'Top End' in the Northern Territory.

At the heart of our work are the landscapes, people and cultures of the 'Top End' - which include Darwin, Kakadu, Arnhem Land, Litchfield, Katherine & Big Rivers and the surrounding areas. This is the destination we promote and the tourism experience we seek to build and grow with our members. For TTE to champion, shape and strengthen the Top End tourism experience we work with local, Territory, Northern Australia and national partners and governments. With over 500 members drawn from businesses, individuals and organisations such as accommodation, tours, attractions, restaurants, cafes and vehicle hire who are committed to the growth of tourism in the Top End.

Hospitality Consultants

ARAFURA CATERING EQUIPMENT - DESIGN & SALES

Roger Pearson
Managing Director

P. 08 8981 6655

E. sales@arafuracatering.com.au

W. www.arafuracatering.com.au



Kitchen Design Consultants to the Hospitality Industry throughout the Northern Territory.

We provide a kitchen/bar design and consultant service. We have 2 x Certified Food Service Professionals on staff with over 50+ years of industry experience. From initial design to equipment specification and project management, we have you covered from Front of House to Back of House.

CTA TRAINING SPECIALISTS & DWS HOSPITALITY SPECIALISTS

John Dickson
Director

P. 0417 721 942

E. john@dws.net.au

W. www.dws.net.au



DNS SPECIALIST SERVICES PTY LTD

Danny Nixon-Smith
Managing Director

P. 0433 906 809

E. danny@dnsspecialistservices.com.au

W. www.dnsspecialistservices.com.au



DNS delivers business advice that adds polish to your plate. We offer dedicated support to gaming and hospitality businesses to find solutions and unlock their potential. Our unbiased approach to getting you results means we care about your business as if it were our own, because it is. So, whether you need a little polish (or a lot), we'll make sure you sparkle.

RIVERS HR CONSULTANCY SERVICES

Rebecca Lazar
Director

P. 0400 700 129

E. rivershrconsulting@gmail.com



Are you a small to medium business requiring Human Resource assistance without wanting to employ an extra staff member? With over 12 years of experience in Human Resource Management, Rivers HR Consulting can help your business needs. Whether you need assistance or advice in end-to-end recruitment, policy and procedure development, performance management, conducting workplace investigations, mediation, training and WHS implementation, let Rivers HR Consulting support your business by providing you with professional advice and tailored tools and templates to suit your business needs.

Hospitality Equipment & Supplies

ARAFURA CATERING EQUIPMENT – SALES & SERVICE

Roger Pearson
Managing Director

P. 08 8981 6655
E. sales@arafuracatering.com.au
W. www.arafuracatering.com.au



Darwin based family company with over 25 years expertise. Supplying, servicing and design of all aspect of Hospitality Equipment. From your Kitchenware, Glassware, Commercial Equipment, Servicing & Spare Parts, we have you covered. We cover all the NT from Darwin to Alice Springs and anywhere in-between.

BUNNINGS TRADE

Kelly Morrison
Account Manager

P. 0429 904 198
E. KMorrison@bunnings.com.au
W. bunnings.com.au



Bunnings PowerPass is a FREE commercial account designed to make life easier for trade and commercial customers, which gives exclusive pricing for Hospitality NT members on over 10,000 products tailored to the industry, including cleaning, outdoor furniture, facilities maintenance items and much more.

If you already use Powerpass you may be eligible to receive exclusive pricing through your HNT membership. To sign up to Powerpass or link your existing account contact Steve Harry our industry representative at Bunnings Trade today.

CARDSERV

Ray Cotton
Sales Manager SA/NT

P. 0409 558 855
E. ray@cardserv.com.au



Cardserv is an industry leader in plastic card manufacturing, combined with Ray Cotton's experience over the last 15 years looking after Hospitality NT members in the Northern Territory, Cardserv can take care of all your Plastic Card Printing needs.

Products include Membership Cards, Gift Cards and Loyalty Cards, including all desktop plastic card printers, software and consumables.

CONFOIL

Michael Megarrity
State Sales Manager

P. 0422 661 542
E. michaelm@confoil.com.au
W. www.confoil.com.au



Established in 1966, Confoil continues to be a proudly Australian owned, local manufacturer. Confoil food packaging products include: DualPak (pressed paperboard trays which are both microwavable and ovenable), foil trays, muffin wraps and baking moulds, as well as sealing machines and lidding.

Hospitality Equipment & Supplies Cont.

DYNAMIC CATERING SOLUTIONS

Jed Bahur
Managing Director

P. 1300 112 187
E. sales@dynamiccatering.com.au



Dynamic Catering Solutions supply, install and service a wide range of commercial catering equipment, smaller kitchen appliances and table top items. Specialising in full kitchen fit outs and custom stainless steel.

HARVEY DISTRIBUTORS

Leah Pearce
Customer Service Manager

P. 08 8935 2900
E. leah@harveydistributors.com.au



At Harvey Distributors we take pride in our customer service, and knowledge of 'all things cleaning'. We supply a complete Sales, Training and Support package. Our expert staff work with you to ensure that you are fully informed on the correct procedures for the safe handling and use of our commercial cleaning equipment and chemicals. We ensure customers get satisfactory results. Whatever we sell, we service.

JMAC GRAPHICS

Justin McCallum
Director

P. 02 9948 9900
E. justin@jmacgraphics.com.au
W. www.jmacgraphics.com.au



JMAC Graphics Pty Ltd is a Graphic Design and Signage company that specialises in the Gaming Industry. We supply a variety of Table Gaming products and accessories. The fastest growing product is the MIWA Cam Lock for Machines, ETG's and Tables. Its Patented Specialty Key system is a game changer in the industry and is saving properties time, money and stress with its functionality.

REWARD HOSPITALITY

Jane Fryar
Business Manager

P. 08 8936 9106
M. 0488 234 431
E. JFryar@RewardH.com.au
W. www.rewardhospitality.com.au



Portfolio of products Reward / Hospitality store offers:

- Catering equipment and design service
- Project management
- Crockery, Glassware, Cutlery, Kitchenware
- Washroom supplies
- Paper and disposable products
- Cleaning chemicals and janitor supplies
- Laundry equipment

Hotel Sales

REAL ESTATE CENTRAL PROJECTS

Daniel Harris
Sales Professional, Auctioneer & Director

P. 08 8943 3065
M. 0430 350 631
E. daniel.harris@recentral.com.au
W. www.recentral.com.au



HTL PROPERTY

Brent McCarthy
Director HTL Property

P. 0448 355 329
E. brent.mccarthy@htlproperty.com
W. www.htlproperty.com.au



HTL Property is a national operation, delivering specialised integrated services for the hotel industry and its investors throughout Australia.

HTL Property offers an unrivalled level of service driven by an extensive resource base allowing for widespread and specialised marketing approaches and development of major campaigns. The team has collectively 70 plus years experience in all sectors of the hotel industry.

Insurance

GALLAGHER

Damien Pile
Branch Manager

P. 08 8942 5023
E. damien.pile@ajg.com.au
W. www.ajg.com.au



Gallagher has been the trusted insurance advisor for Hospitality NT, Clubs NT and members for over 10 years.

We are proud to continue this support and look forward to providing risk management advice and insurance solutions that enhance your business.

INSURANCE ADVISERNET

Eric Blanch
Principal

P. 0413 935 016
E. blanch@iaa.net.au
W. www.insuranceadviser.net



Insurance Advisernet Australia was founded in 1996 and is one of the largest and most respected general insurance businesses in Australia and New Zealand, with an ever growing network of over 250 authorised insurance advice practices.

Legal

MINTER ELLISON

Sophie Cleveland
Partner

P. 0411 459 333
E. sophie.cleveland@minterellison.com
W. www.minterellison.com.au

MinterEllison

As a specialist in insurance and employment law, Sophie has extensive experience advising and representing hospitality businesses.

RYAN & CO SOLICITORS

Jarrod Ryan
Director

P. 08 6166 9000
E. jarrod@ryancosolicitors.com.au
W. www.ryancosolicitors.com.au

RYAN & CO
SOLICITORS

Ryan & Co Solicitors provides practical and commercial advice to the hospitality industry, including all matters relating to liquor licensing and gaming and other business related matters, with business sales and acquisitions as well other property and leasing issues. Ryan & Co Solicitors is your one stop, long term trusted advisor.

Point of Sale Systems

H&L POS

Bjorn Magabo
NT Account Manager

P. 0404 017 517
E. bjorn.magabo@hlpos.com
W. www.hlpos.com



H&L is Australia's most trusted Point of Sale software provider, working in partnership with over 2400+ venues.

Whether you're running a hotel, pub, restaurant, club, bar, café, or retail liquor outlet, H&L's POS system is designed to manage your business from top to bottom, connecting all relevant data and information from the front to the back of the house. With H&L POS you can increase sales, improve staff performance, and run your business the way that works for you.

Printing

EPRINT

Stan Whiting
Director



P. 08 8947 4084
E. sales@eprintdarwin.net.au
W. www.eprintdarwin.net.au

The Design Studio that Prints. Certified Ilford Print Partner. Specialising in Digital, Large Format, and Fine Art Printing with super fast turnarounds. Graphic Design, Stickers, Signage, Vehicles, Displays, Brochures, Posters, Banners, Cards, Flyers, Fine Art prints and Large Format Photos.

Security

NEPTUNE NT

Josh Bond
Chief Operating Officer



P. 1300 167 513
E. jbond@neptunent.com, info@neptunent.com

We bind world-class training with old-school values to develop upstanding people who are the best in the business at what they do.

Our people foster strong relationships with stakeholders and communities to expand the organisation's reach and shared values and provide growth opportunities for our team.

TALICE SECURITY

Tom Turnbull
Director



P. 08 89 555 888
M. 0437 426 138
E. tom.turnbull@talice.com.au
W. www.talice.com.au

Superannuation

HOSTPLUS

Jordan Tuit
Northern Territory Manager



P. 0427 169 670
E. JTuit@hostplus.com.au
W. www.hostplus.com.au

At Hostplus, our mission is simple: To put more money in our members' pockets so they can have a dignified retirement. As an industry super fund, we have our members' best interests at heart.

We keep our fees as low as possible because we know that every dollar our members save goes a long way. We measure our success by what we deliver for our members, we're proud of our consistently strong returns, and we're committed to investing your super responsibly.

With more than 1.7 million members, we work tirelessly to provide the financial future our members deserve. A future full of good stuff. A future full of positivity. That's a plus.



NOTES

Handwriting practice lines consisting of 20 horizontal dotted lines.



NOTES

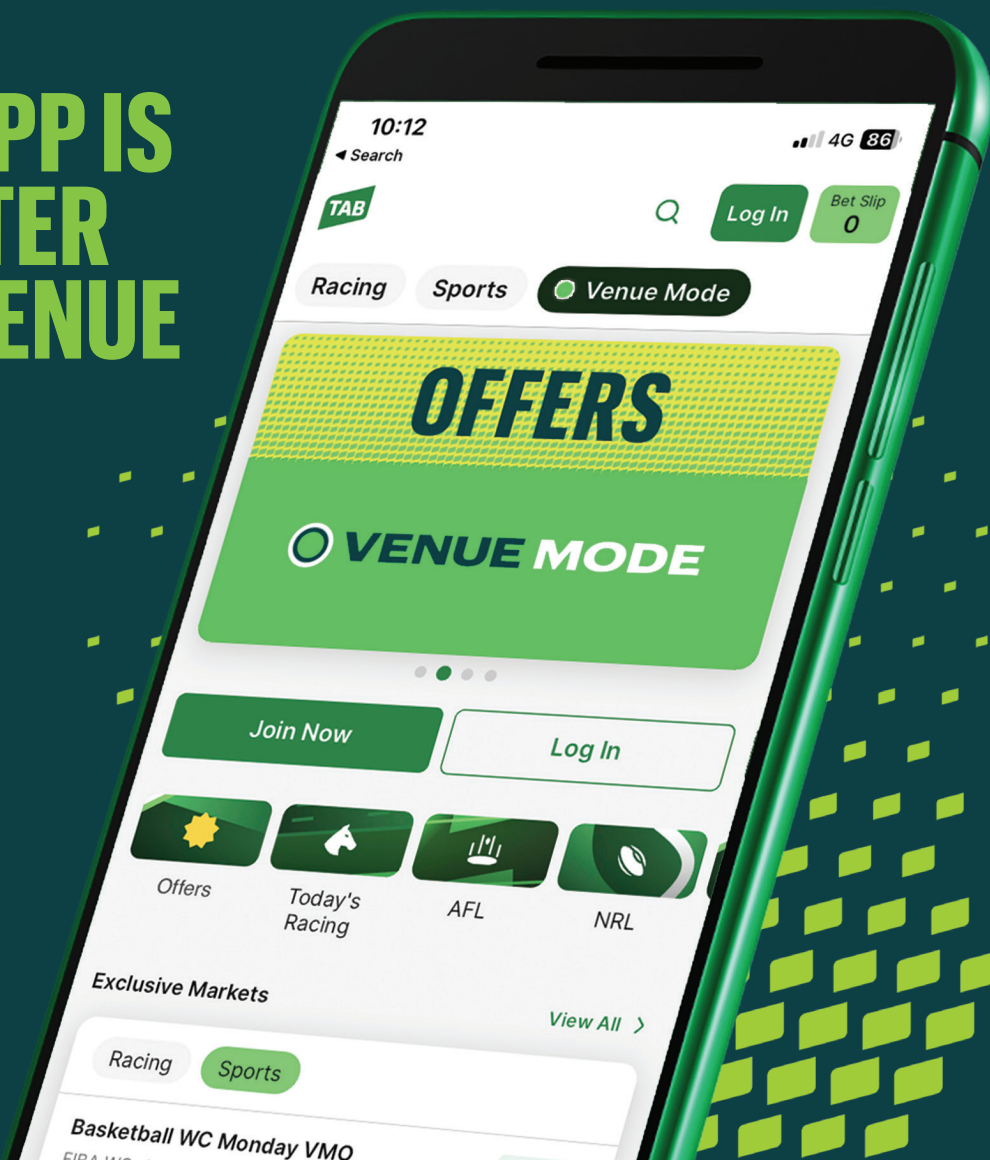
Handwriting practice lines consisting of 20 horizontal dotted lines.

VENUE MODE EXCLUSIVE

WE'RE ON FOR EXCLUSIVE MARKETS AND OFFERS*

ONLY AT THE LOCAL!

THE TAB APP IS EVEN BETTER IN YOUR VENUE



*Venue Mode available on the TAB app in operating TAB Venues, Agencies and selected Racecourses.

WHAT ARE YOU PREPARED TO LOSE TODAY? SET A DEPOSIT LIMIT.
For free and confidential support call 1800 858 858 or visit gamblinghelponline.org.au

INDEX

A		
Accolade Wines	03	
Ainsworth Game Technology	09	
Alice Springs Brewing Co	03	
All About Party Hire & Events	08	
Arafura Catering Equipment – Design & Sales	11	
Arafura Catering Equipment – Refrigeration	02	
Arafura Catering Equipment – Sales & Service	12	
Aristocrat Technologies	09	
Australian Culinary Federation	10	
Australian Liquor Marketers (ALM)	04	
B		
Banktech	03	
BidFood	08	
Bunnings Trade	12	
C		
Campari	04	
CardServ	12	
Cashzone Australasia	03	
Carlton & United Breweries	04	
Charles Darwin University	07	
Chefs2Go	07	
Coca-Cola Europacific Partners Australia	04	
Confoil	12	
Coopers Brewery	04	
CTA Training Specialists & DWS Hospitality Specialists	11	
CUB Premium Beverages	04	
D		
Darwin City Council	10	
Darwin Distilling Co.	05	
Darwin Festival	08	
Darwin Waterfront Corporation	10	
DeBortoli Wines Pty Ltd	05	
Deck Chair Cinema	08	
Department of Education	07	
DIAGEO Australia	05	
DNS Specialist Services Pty Ltd	11	
Dreamedia	08	
Dynamic Catering Solutions	12	
Dynamic Refrigeration Solutions	02	
E		
Eprint	14	
F		
Foxtel for Business	07	
G		
Gallagher	13	
Good Drinks	05	
H		
H&L POS	13	
Harvey Distributors	12	
HOSTPLUS	14	
HOT 100 / MIX 104.9 / 92.3 Top Country / Classic Rock Digital	07	
HTL Property	13	
I		
IGT (Australia) Pty. Limited	09	
Independent Brands Australia (IBA)	05	
Insurance Advisernet	13	
J		
JMac Graphics	12	
K		
Konami Australia	10	
L		
Latitude College	07	
Leasebank Australia Pty Ltd	02	
Light & Wonder	10	
Lion	05	
Liquor Legends	05	
Liquor Marketing Group	06	
M		
MAX	10	
Merit Partners	02	
Minter Ellison	13	
N		
Neptune NT	14	
Northern Distilling	06	
Northern Territory Seafood Council	10	
NT KENO	10	
O		
One Mile Brewery	06	
P		
Perks	02	
Primetime Entertainment	08	
R		
Real Estate Central	13	
Reward Hospitality	12	
River's HR Consultancy Services	11	
Ryan & Co Solicitors	13	
S		
Sam Eyles Refrigeration and Air Conditioning	02	
Samuel Smith & Son	06	
Simon George & Sons	08	
Sims Refrigeration & Air Conditioning	03	
SKY Racing	10	
SlumberCorp	09	
Speargrass Distillery	06	
SRO Events	08	
St John Ambulance	07	
T		
TAB	10	
Talice Security	14	
The Purple Mango Brewery	06	
Thomas Chin Pty Ltd	06	
Thomas Foods	09	
Tourism Central Australia	11	
Tourism NT	11	
Tourism Top End	11	
Treasury Premium Brands	06	
W		
Willing Distillery	07	

Platinum Partners



Gold Partners



Silver Partners



Bronze Partners

